## **Equal to the Task: Employment and Disability**





## **Equal to the Task**





#### **Equal to the Task**



Risks?

**Accommodations?** 

Affirmative action?

**Quotas?** 

Financial implications?



#### **Disability Basics**









#### Dictionary definition:

- Lack of adequate power, strength or physical or mental ability; incapacity.
- A physical or mental handicap, especially one that prevents a person from living a full, normal life or from holding a gainful job.

#### ADA definition:

- Physical or mental impairment that substantially limits one or more major life activity
- Person has record of impairment
- Being regarded as having such an impairment



#### Rehabilitation Act of 1973

Congress finds that disability is a natural part of the human experience and in no way diminishes the right of individuals to:

- live independently
- enjoy self-determination
- make choices
- contribute to society
- pursue meaningful careers and
- enjoy full inclusion and integration in the economic, political, social, cultural, and educational mainstream of American society







#### **Hidden Disabilities**



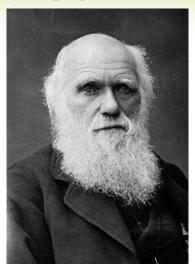
Damon Wayans, Actor - Club Foot



David Beckham, Athlete - OCD



Whoopi Goldberg, Actress - Dyslexia



Charles Darwin, Author -OCD & Stutterer



Mike Wallace, Journalist - Depression



Charles Dickens, Author - Epilepsy



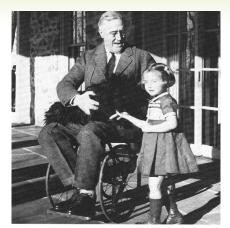
Donald Trump, **Executive - OCD** 



Halle Berry, Actress -Anxiety



#### Visible and Hidden Disabilities



Franklin Roosevelt, President - Polio



Michael J. Fox, Actor - Parkinson's



Stevie Wonder, Singer - Blind



Richard Prior, Comedian -**Multiple Sclerosis** 



Beethoven, Composer - Deaf





#### **Workforce Statistics**

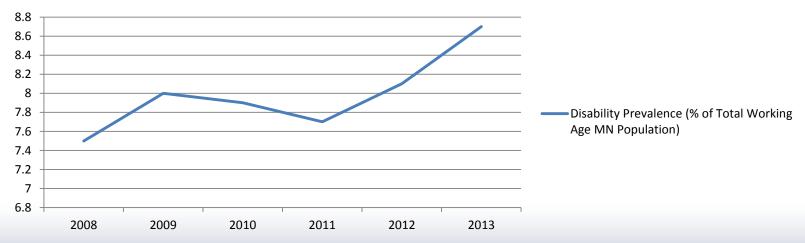
- 1 in 5 people have a disability
- In the 2010 census, 56 million Americans disclosed that they have at least one diagnosable disability
- Fewer than 15 percent of people with disabilities were born with them
- Nearly all of us 85 percent will acquire a disability as we age



#### **Disability Workforce**

 Individuals with disabilities make up around 8% of the working age population (ages 16-64), which is a population of about 35,000 people in Minnesota

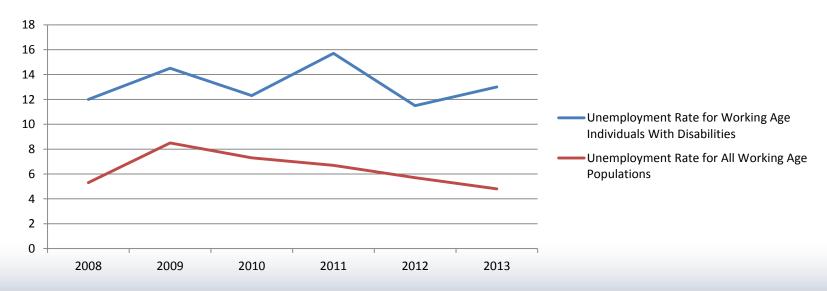
**Disability Prevalence (% of Total Working Age MN Population)** 





#### **Disability Workforce**

 Yet individuals with disabilities still face an unemployment rate of roughly 13%, meaning there are about 1,600 job-seekers with a disability in Minnesota





## **Equal to the Task**

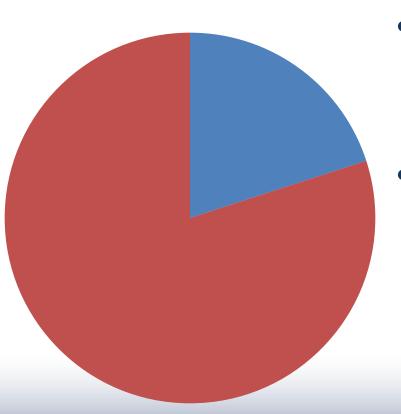


All of us **want** to work.
All of us **can** work.
All of us **should** work.
And all of us **do** work.





#### However...

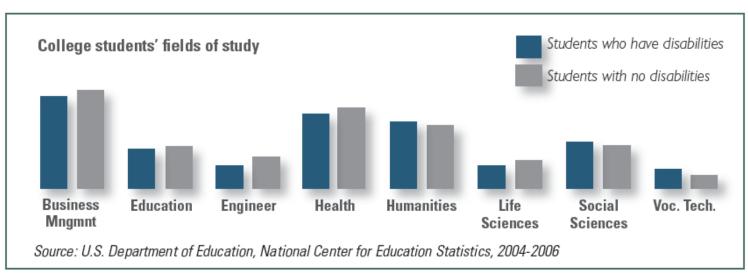


- Remember, 20 percent of the population has a disability
- And up to 70 percent of these individuals remain either unemployed or underemployed.



#### **Educated Pool of Talent**

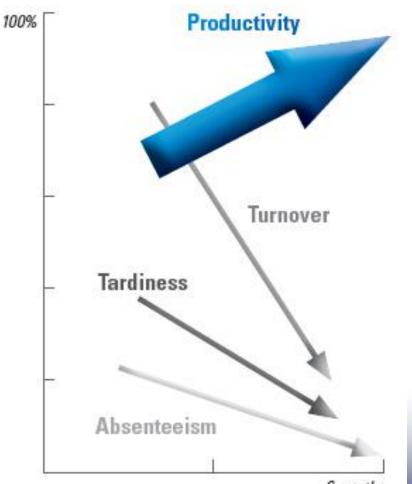
- At least 20 percent of college students have a disability same as the overall population
- The college graduation rate for people who have disabilities is the same as for those who don't



Studies show that, as a group, their fields of study are as wide ranging as their non-disabled colleagues.



#### Return on Investment (ROI)



- Studies show workers who have disabilities are consistently rated high in:
  - Performance, attendance, productivity
- In addition, employees who have disabilities stay in their jobs, eliminating turnover costs (which can be as much as 93-200% of the employee's salary.



6-months

#### **Hiring People Who Have Disabilities Creates New Market Opportunities**

- Americans who have disabilities represent the third-largest market segment today.
- Of all people who have disabilities:

73% are heads of households



58% own their own homes

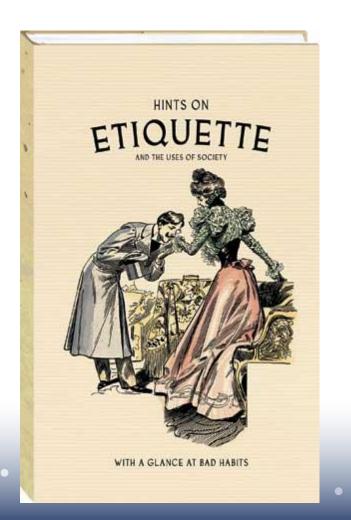
48% are principle shoppers

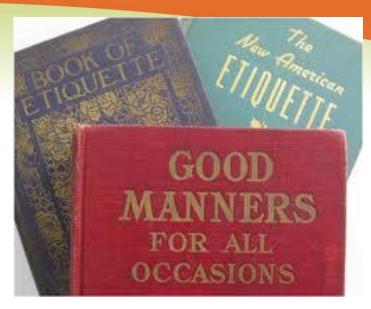


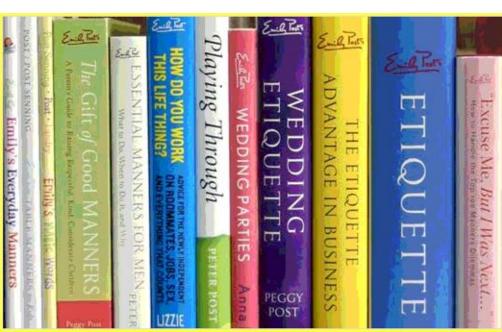
Representing over \$1 trillion in purchasing 



## Etiquette







#### **Ten Quick Tips**

- 1. Be yourself
- 2. Use common sense
- 3. You don't need to do everything "right"
- 4. Be respectful, considerate and patient
- 5. Don't be afraid to offer assistance



#### **Ten Quick Tips**

- 6. Communicate directly with the person
- 7. Respect the person's privacy
- 8. Be sensitive to their needs
- 9. Don't be patronizing
- 10. Remember, individuals with disabilities have dreams, hopes and desires like you



# Who is Vocational Rehabilitation Services?

 Empower Minnesotans with disabilities to achieve their goals for employment, independent living and community integration.









**Employer Engagement** 



## It's all about jobs



#### What We Offer

#### We offer:

- Professional customized employment services
- Help finding skilled, qualified candidates
- Access to pre-screened applicants
- Assistance throughout the recruitment and hiring process
- Help retaining diverse candidates
- Services available throughout Minnesota
- Training on disability related topics



#### **VR Community Collaborations**

- Statewide and community leadership
- Designated steward of public resources
- Primary facilitator of a broad stakeholder coalition
- Seamless approach to meeting business needs



# How can we work together?



# Remember, 1 in 5 people has a disability.





## Vocational Rehabilitation Services

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